TOWN OF MONTGOMERY INDUSTRIAL DEVELOPMENT AGENCY DRAFT

Town Government Center

110 Bracken Road

Montgomery, New York

Monday, November 23rd, 2020

3:00 PM via Zoom

Present:

Jeffrey Crist, Chairman

John Dickson, Second Vice Chairman

Matthew Stoddard, Treasurer

Randi Picarello, Member

Robert Santo – Member

Thomas Jones - Member

Absent:

Edwin Williams, First Vice Chairman

Also Present:

Conor Eckert, Executive Director

Robert McLaughlin – Attorney for the IDA

William Ibberson, Acquisitions Marketing

Suzanne Hadden, Secretary

AGENDA

1. Call to Order and Declaration of Quorum
2. Approval of the October 13, 2020 Meeting Minutes
3. Public Comment on Items on the Agenda
4. Uniform Tax Exemption Policy-Discussion
5. Local Labor-Monthly Update and Discussion
   1. Presentation from Sailfish representatives on project progress
6. Consideration of Local Labor Waiver: Project Sailfish
7. Consideration of Second Supplemental Indenture: Cedars
8. Consideration of State Disaster Grant Award: Spruce Lodge
9. Presentation of Draft Budget for FY 2021
10. Executive Director’s Report
11. Financial Report for October 2020
12. Other Business

Next meeting scheduled for December 8th, 2020

Adjournment

**The meeting shall be live-streamed and be available for viewing at the following sites:**

<https://acquisitionsmarketing.com/>

<https://www.facebook.com/TownofMontgomeryOfficial/>

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Call to Order and Declaration of Quorum

Chairman Crist called the meeting to order – This is the ida meeting for November that has been postponed to November 23rd for today at 3:00 p.m. A roll call of the board was taken.

Approval of the October 13, 2020 Meeting Minutes

Second Vice Chairman Dickson motioned to approve the October 13, 2020 meeting minutes, seconded by Member Santo. A roll call of the members was taken, all in favor, all ayes, First Vice Chairman Williams was absent, motion carried.

Chairman Crist – We were scheduled for public comment at this time, we do have a call-in number, but we will move that to the end of the meeting.

Executive Directory Eckert – Chairman, we have people on the line now.

Chairman Crist – Conor’s maybe you can reinforce and my expectation we will not act on the Uniform Tax Exempt Policy today, that action will most likely be December 8th and we would expect a further draft of the policy before that meeting, by hopefully at least 7-days.

Public Comment on Items on the Agenda

Sylvie Rainaldi – via call in – Discussed her letter incorporated with RPM Residents Protecting Montgomery and reviewed their most important points, regarding updating policies, living wages, benefits, tax exemptions and the local labor waiver.

Donald Berger – via call in – Discussed the UTEP Policy regarding Valley Central’s PILOT’s and

his discern for the proposed waiver for Project Sailfish concerning local labor.

Barbara Lerner – via call in – Discussed her concerns regarding the granting of the proposed waiver for Project Sailfish.

There were no other call ins received.

Local Labor-Monthly Update and Discussion

* 1. Presentation from Sailfish representatives on project progress

Donald Chase – Blue Water – via zoom – Updated the ida on the project and the local labor inclusion and statistics regarding workers who are working on the project. He reported that on behalf of Project Sailfish, $100,000.00 was contributed to the TOM Strong initiative to help local businesses survive.

Craig Davenport, RC Andersen – Explained the carpentry millwork exemption request.

Kevin Loewke - Loewke Brill, IDA Local Labor Consultant – via zoom – Reviewed his recommendation for the Project Sailfish local labor waiver request and the monthly overview report.

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Consideration of Local Labor Waiver: Project Sailfish

A long discussion was held.

Member Santo motioned to grant the Local Labor Waiver for Project Sailfish, seconded by Treasurer Stoddard. A roll call of the board members was taken, all in favor, all ayes, First Vice Chairman Williams was absent, motion carried.

Uniform Tax Exemption Policy - Discussion

Executive Director Eckert – Updated the board on the changes to the draft UTEP policy.

A long discussion was held.

A revised draft UTEP Policy will be available on the website before the December 8th meeting.

The board will consider the final draft of the Uniform Tax Exemption Policy at the December

8th meeting.

Consideration of Second Supplemental Indenture: Cedars

Attorney McLaughlin reviewed the matter before the agency and a long discussion was held.

Second Vice Chairman Dickson motioned to approve by Resolution the Second Supplemental Indenture for the Cedars project, seconded by Treasurer Stoddard. A roll call of the board members was taken, all in favor, all ayes, Member Piccarello abstained, First Vice Chairman Williams was absent, motion carried.

Consideration of State Disaster Grant Award: Spruce Lodge

A long discussion was held.

Treasurer Stoddard motioned to approve the State Disaster Grant Award for Spruce Lodge, seconded by Second Vice Chairman Dickson. A roll call of the board was taken, all in favor, all ayes, Member Santo abstained, First Vice Chairman Williams was absent, motion carried.

Presentation of Draft Budget for FY 2021

Executive Director Eckert reviewed the projected draft 2021 budget.

Chairman Crist - Action will be taken on this matter at the December meeting.

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Executive Director’s Report

Executive Director Eckert – Updated the members on the executive director’s report that he had previously circulated to the board. He discussed his idea of approaching the district and asking them to form a small economic development committee that he could communicate with regarding the importance of PILOTs and the way they work.

Financial Report for October 2020

Treasurer Stoddard reviewed the October 2020 Financial Report.

Second Vice Chairman Dickson motioned to accept the October 2020 Financial Report as presented, seconded by Member Santo. A roll call of the board members was taken, all in favor, all ayes, First Vice Chairman Williams was absent, motion carried.

Other Business

The members discussed with Executive Director Eckert the examples of logos he displayed and voiced their preference of the proposed designs and changes they would like to see applied to the logo.

Executive Director Eckert will work with Acquisitions Marketing and return with a revised logo design at the next meeting.

Next meeting is scheduled for December 8th, 2020 at 5:30 p.m.

A brief discussion was held regarding the next meeting.

Member Santo motioned to adjourn the meeting, seconded by Second Vice Chairman Dickson. A roll call of the board members was taken, all in favor, all ayes, First Vice Chairman Williams was absent, motion carried.

Respectfully Submitted,

Suzanne Hadden, Secretary