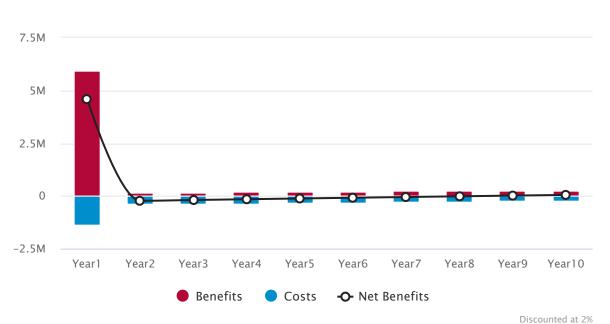
7/16/2021	Walden Construction Enterprise, LLC Cost Benefit Analysis Inform Analytics Powered by CGR
Cost-Benefit	Analysis for Walden Construction Enterprise, LLC
	Prepared by Town of Montgomery using InformAnalytics

Executive Summary

INVESTOR **TOTAL JOBS TOTAL INVESTED** LOCATION **TIMELINE** Walden 3 Ongoing; \$14.7 Million 120 and 124 10 Years 116 Temporary Construction North **Enterprises, LLC** Montgomery Street, Walden NY

F1 FIGURE 1

Discounted* Net Benefits for Walden Construction Enterprise, LLC by Year



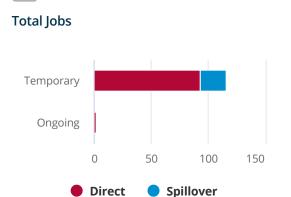
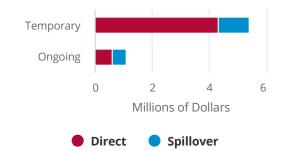


FIGURE 2







Total Net Benefits: \$3,790,000

Proposed Investment

Walden Construction Enterprises, LLC proposes to invest \$14.7 million at 120 and 124 North Montgomery Street, Walden NY over 10 years. Town of Montgomery staff summarize the proposed with the following: The applicant proposes the development of a 69-unit, three-story senior housing project (55+) in the Village of Walden. The estimated total project cost for this proposed 92,075 square foot building is \$14,788,000. One hundred seventy (170) construction jobs are expected to be created in addition to four (4) permanent jobs and three (3) independent contractor jobs. The application is supplemented with academic research describing the need and benefits of senior housing in the Village of Walden.



TABLE 1

Proposed Investments

Description	Amount
CONSTRUCTION SPENDING	
92,075 square foot senior housing (55+) building.	\$11,981,000
OTHER SPENDING	
Land Acquisition	\$1,788,000
Working Capital	\$900,000
Professional Services	\$20,000
Total Investments	\$14,688,000
Discounted Total (2%)	\$14,688,000

F4 FIGURE 4

Location of Investment



May not sum to total due to rounding.

Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by Town of Montgomery. The report calculates the costs and benefits for specified local taxing districts over the first 10 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

Town of Montgomery is considering the following incentive package for Walden Construction Enterprises, LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$3,408,000	\$3,147,000
Sales Tax Exemption	\$820,000	\$820,000
Mortgage Recording Tax Exemption	\$126,000	\$126,000
Total Costs	\$4,355,000	\$4,094,000

May not sum to total due to rounding.

^{*} Discounted at 2%



State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$5,898,000	\$1,724,000	\$7,622,000
To Private Individuals	\$4,988,000	\$1,697,000	\$6,685,000
Temporary Payroll	\$4,289,000	\$1,115,000	\$5,404,000
Ongoing Payroll	\$699,000	\$582,000	\$1,281,000
To the Public	\$910,000	\$27,000	\$937,000
Property Tax Revenue	\$830,000	N/A	\$830,000
Temporary Sales Tax Revenue	\$69,000	\$18,000	\$87,000
Ongoing Sales Tax Revenue	\$11,000	\$9,000	\$21,000
STATE BENEFITS	\$280,000	\$97,000	\$377,000
To the Public	\$280,000	\$97,000	\$377,000
Temporary Income Tax Revenue	\$180,000	\$47,000	\$227,000
Ongoing Income Tax Revenue	\$22,000	\$24,000	\$46,000
Temporary Sales Tax Revenue	\$67,000	\$17,000	\$84,000
Ongoing Sales Tax Revenue	\$11,000	\$9,000	\$20,000
Total Benefits to State & Region	\$6,178,000	\$1,821,000	\$7,999,000
Discounted Total Benefits (2%)	\$6,116,000	\$1,769,000	\$7,884,000

May not sum to total due to rounding.



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$7,513,000	\$3,564,000	2:1
State	\$371,000	\$530,000	1:1
Grand Total	\$7,884,000	\$4,094,000	2:1

May not sum to total due to rounding.

CGR has exercised reasonable professional care and diligence in the production and design of the InformAnalytics™ tool. However, the data used is provided by users. InformAnalytics does not independently verify, validate or audit the data supplied by users. CGR makes no representations or warranties with respect to the accuracy of the data supplied by users.

^{*} Discounted at 2%